

Message Text

UNCLASSIFIED

PAGE 01 LOUREN 00163 081439Z

46

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

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R 081410Z MAR 74

FM AMCONSUL LOURENCO MARQUES

TO SECSTATE WASHDC 2390

USDOC WASHDC

UNCLAS LOURENCO MARQUES 0163

E.O. 11652: N/A

TAVS: BEXP, MZ

SUBJECT: TRADE INQUIRY FROM PAUL MUELLER COMPANY

REF: STATE 44682

1. MANAGER OFICATTLE RANCHERS COOPERATIVE (CRC) LOURENCO MARQUES INFORMED CONGEN FOLLOWING: (A) MARKET IN MOZAMBIQUE FOR MUELLER STAINLESS STEEL BULK MILK COOLING AND STORAGE TANKS IS VERY LIMITED. COOPERATIVE INTENDS TO INSTALL 5 TANKS EACH WITH 500-GALLON CAPACITY, AND ONE LARGER TANK OF UNSPECIFIED CAPACITY; (B) NO IMPORT OR EXCHANGE DIFFICULTIES ARE EXPECTED SHOULD COOPERATIVE DECIDE TO PURCHASE FOREIGN TANKS. VETERINARY DEPARTMENT, THROUGH SPECIAL FUND, IS PRESENTLY ENCOURAGING PRODUCTION AND DISTRIBUTION OF MILK IN MOZAMBIQUE; (C) STAINLESS STEEL TANKS ARE SPORADICALLY ORDERED BY CATTLE RANCHERS, EITHER FROM LOCAL METALWORKING FIRMS OR FROM SOUTH AFRICAN SPECIALIZED FIRMS. LOCAL MANUFACTURE OF TANKS IS POOR QUALITY AND, DUE TO SHORTAGE OF STAINLESS STEEL PLATES, IS VIRTUALLY NONEXISTENT AT MOMENT.

2. MANAGER OF CRC EXPRESSED INTEREST IN PURCHASE OF MUELLERS TANKS IF PRICES CIF LOURENCO MARQUES ARE SUFFICIENTLY ATTRACTIVE. HE WOULD LIKE TO EXPLORE MATTER FURTHER SHOULD MUELLER REPRESENTATIVE DECIDE TO COME TO MOZAMBIQUE.

3. ALTHOUGH MUELLER CATALOGS NOT RECEIVED BY POST, MANAGER CRC HAS RECEIVED MUELLER CATALOG RECENTLY.

VAN OSS

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Draft Date: 08 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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